

Join Us And Hear From



Cari Lynn Pace

Former President, Marin Association of REALTORS

Prior Designations Earned: CRB, CRS, CCIM

TOPIC:

“How to Get Sued...or *NOT!*”

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Cari Lynn Pace, has been a real estate broker for over 37 years, and is a DRE-approved Master instructor, and author of the book *“Don’t Shoot Me...I’m Just the Real Estate Agent!”* She is in constant demand by attorneys for her services as a real estate expert in litigation. Cari knows about the cases that never become public, which account for about 90% of the lawsuits filed. She reads the agent files and advises attorneys what the deciding issues are. She sees the mistakes that agents make. She knows the Achilles’ heels of a transaction in trouble, from both the real estate practices and the standard of care legal perspective.

Cari has agreed to give us several simple and no-cost practices *to train your agents to avoid litigation*. She will enumerate **red flags** that usually lead to problems. You can take these steps back to your offices to make sure your agents know them, and follow them.

**We will be serving
a full Luncheon**

Cost is \$30 per person

There is limited seating - Please make check out to:
Northern California CRB Chapter

Mail check along with your name(s) to:

Joseph Banuat CRB, CRS
C/O Coldwell Banker Solano Pacific
900 First Street, Benicia, CA 94510

***Checks must be received
by May 2, 2012***

For more information call Joe Banuat at:

707-333-6837



COUNCIL OF REAL ESTATE
BROKERAGE MANAGERS
NORTHERN CALIFORNIA CHAPTER